



Pelican

Expert purchasing services for **Contract Caterers**



Delivering purchasing results.

Experiencing problems?



- ▶ Unable to control rising supplier costs?
- ▶ Looking to improve your profit margins across all product categories?
- ▶ Looking for greater control over your purchasing spend across your business?
- ▶ Struggling to measure the impact of inflation on your margins?
- ▶ Looking to simplify and centralise your purchasing?
- ▶ Looking to manage and formalise your suppliers agreements?
- ▶ Looking to simplify the payment of supplier invoices?
- ▶ Is your purchasing ability constrained by skillset or resource?
- ▶ Spending too much time managing supplier relationships and resolving supply chain issues?
- ▶ Looking for a simple yet powerful online purchasing solution?
- ▶ Are you looking for professional advice when purchasing catering equipment?

We understand the problems contract caterers face and we have the expertise to help

How Pelican can help.




**Visit our website for more details
on the services we offer.**

www.pelicanbuying.co.uk

**Pelican's range of services are designed to save you
time, money and help you gain more control**

What our customers say ...

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“ Pelican has been managing our food and non-food purchasing from the start of the year. We anticipate that we will spend in the region of £15m over the course of the contract.

We have been very impressed with the financial benefits and the implications on our supply chain. I have found Pelican to be very professional and customer centric – they are always on hand when we need them.

Derick Martin, CEO and Co-founder
Innovate Services

For over two decades Pelican has grown through customer recommendation

Sample case studies.



Saved more than
£250,000
with Pelican

Contract Caterer, Education Sector - 60 Sites

A Contract Caterer providing catering operations to 60 sites in the education sector, approached Pelican to help them manage their purchasing of food and non-food products and to secure the best market prices available.

Pelican has formalised all their suppliers' agreements and managed a tender process to help them achieve all their objectives. The total contract value was worth £3.2M and Pelican has delivered substantial savings in excess of £250,000.



Saved more than
£110,000
with Pelican

Contract Caterer, Venue Hospitality & Events

A Contract Caterer providing venue hospitality and event catering was looking for greater control and supply chain support with their 20 suppliers as well as seeking to improve their operating margin across all their categories.

Pelican managed the tender process which has delivered them savings of £110,000. The total contract value was £1M.



Visit our website for more examples

www.pelicanbuying.co.uk

**We will work with you to help you
achieve your business goals**

About us ...

We understand that the lasting success of any business relies on the delivery of **consistent quality** of products and services. In order for this to happen, **a good relationship with suppliers** is imperative, as is the efficient **management of people, processes and costs**. Pelican help companies to achieve these goals.

Working alongside you we can manage part or all of your supply chain, delivering **greater productivity, better efficiency** and considerable **cost savings** across your business.

Pelican has been providing **purchasing services** to a wide range of organisations in both the private and public sectors including **education, hospitality** and private **healthcare** industries for **over 21 years**.

We manage purchasing requirements in accordance with professional practices and ensure that all purchasing is completed with due regard to EU purchasing law and the *Chartered Institute of Purchasing & Supply* (CIPS) guidelines.



Pelican are proud to support and promote the children's hospice service, Shooting Star CHASE.



www.cips.org

With 21 years' experience we have the knowledge and expertise to help you

“

Pelican was built on three fundamental values – to be professional, honest and open in everything we do.

The core of our business success is that we always put our customers' needs first.

Everybody in the Company shares these values and strives to exceed our customers' needs.



March Hancock, Chairman
Pelican

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Over £125m
purchasing power



Independent specialist
purchasing support for
contract caterers



Purchasing across a
wide range of food, drink &
non-food categories



Totally impartial –
Pelican works for the client,
never the supplier



Customer-centric
service



21 years of purchasing
supply chain expertise

Call us on
01252 705222



Purchasing problems?

- ▶ Unable to control rising supplier costs?
- ▶ Looking to improve your profit margins across all product categories?
- ▶ Looking for greater control over your purchasing spend?
- ▶ Looking to formalise your supplier trading agreements?

Pelican is here to help.



Delivering purchasing results.

Call Pelican on **01252 705 222**
or email us at **support@pelicanbuying.co.uk**
Connect with us on  **Facebook** and  **Twitter**
Visit us on the web at **www.pelicanbuying.co.uk**

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