



Pelican

Expert catering support services for **Independent Schools**



Delivering purchasing results.

Running an in-house catering service allows schools to maintain a greater degree of control, flexibility and generate revenue. It provides you with the freedom to decide on what products to source and which suppliers you want to use.

We understand that a high level of sustained support is required to ensure that your catering operation runs smoothly and successfully.

The Pelican logo consists of the word "Pelican" in a white serif font, with a thin white horizontal line above the 'i' and 'c'. The logo is centered within a solid red rectangular background.

Pelican

... is here to help you.

www.pelicanbuying.co.uk

Experiencing problems?



- ▶ Having difficulty controlling rising supplier costs?
- ▶ Constrained by budget?
- ▶ Looking for innovative solutions to increase school meals uptake?
- ▶ Worried about keeping up with the latest legislation?
- ▶ Spending too much time managing your suppliers?
- ▶ In need of support with menu planning and nutritional analysis?
- ▶ Seeking a simple online ordering solution?
- ▶ Looking to manage and formalise suppliers agreements?
- ▶ Looking to simplify the payment process of supplier invoices?

Don't face these challenges alone! Pelican supports over 700 independent schools operating successful in-house catering services

Whatever your needs ...

Price Management

Reduce your cost on food & non-food purchasing.

Benefit from the collaborative purchasing power of £125 million and receive discounted prices from over 100 suppliers – both national and local! Or, if your annual purchasing spend is over £100k we can help you manage your pricing with a formal tender process.

Achieve on going best value procurement.

We regularly monitor the changes in the marketplace and renegotiate supplier trading terms on YOUR behalf to ensure that you benefit from competitive deals at all times.



Supplier Management

Buy with confidence.

All of our suppliers conform to the highest food safety and quality standards and produce is fully traceable back to its source.

Resolve supply chain problems.

Our team is here to help solve any supplier queries you may have, including sourcing new products or dealing with delivery, quality, pricing, or service issues.




Invoice Payment Management

Earn as you pay your suppliers.

Our Central Billing payment solution will enable you to consolidate your supplier invoices into one monthly payment and get Cash Back in the process!




Visit our website for more details on the services we offer.

www.pelicanbuying.co.uk

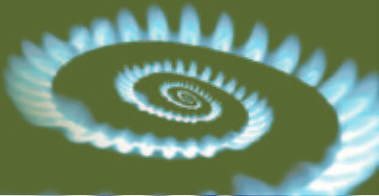
Pelican's range of services are designed to save you time, money and help you gain more control

... Pelican can help you.

Catering Equipment

Improve your kitchen & dining area.

Our in-house experts will source the items you need at the best possible prices. You will receive impartial advice, guidance from design to installation and exceptional aftercare.



Nutrition & Dietetics

Receive nutritional support.

Every aspect of nutritional and dietetics support is available from the planning and analysis of your menu through to pre-inspection audits, training and qualifications, and bespoke consultancy.



On going support

Receive on going reviews and support.

You will have a dedicated Pelican account manager, who will regularly review your prices and requirements and provide ongoing day-to-day support. Plus, you can contact our customer services team via phone or email 5 days a week.

Increase your school meal uptake.

From marketing and promotional material, new food concepts and cashless systems, to improving your dining area – we have the experience and innovative solutions to help.

Share ideas with your peers.

Our informal networking days and forums provide a great opportunity for you to share ideas and experiences with other like-minded people who face the same day-to-day challenges.



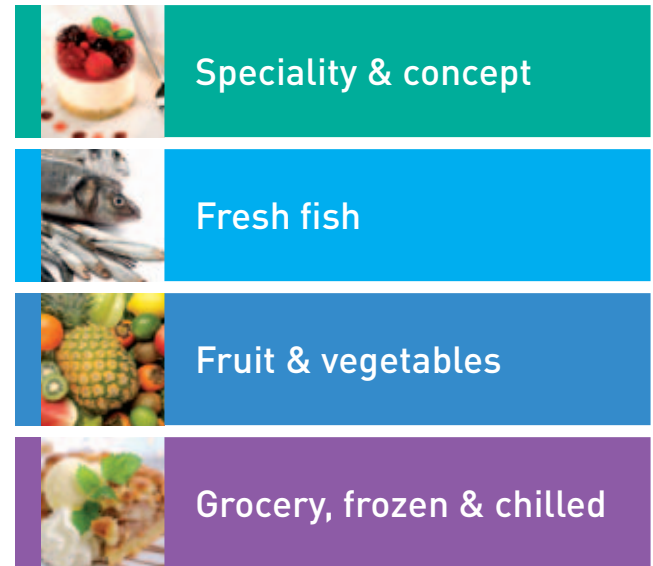
Visit our website for more details on the services we offer.

www.pelicanbuying.co.uk

You have full flexibility to choose which of Pelican's suppliers or services you wish to use

Over 100 suppliers...

Food & drink suppliers.



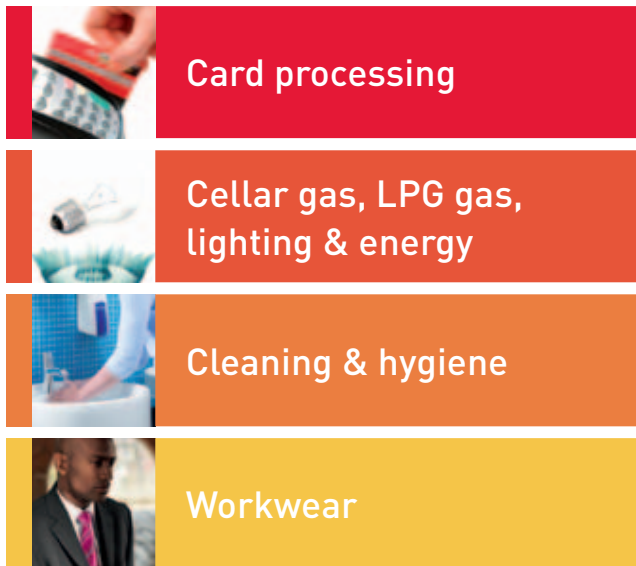
**Visit our website for
more details on the services
we offer.**

www.pelicanbuying.co.uk

**Local & national suppliers offer
great choice and flexibility**

... Everything you need.

Non-food suppliers.



**Visit our website for
more details on the services
we offer.**

www.pelicanbuying.co.uk

**Considerable cost savings across
all areas of your business**

What our customers say ...

“

“ Pelican has been assisting me here at The King's School for the past 5 years and I have found them to be a thoroughly professional operation at all times.

The Pelican team have helped The King's School steer through this financial crisis and have helped to save us a substantial amount of money. To put this in perspective, King's is a private school feeding 850 pupils 3 meals a day, 7 days a week - I have not had to increase my food budget for 3 years.



Andy Snook,
Head of Catering
The King's School,
Canterbury

“ My whole kitchen needed a complete re-fit so I contacted Pelican to help me find the best deals. I did some preliminary pricing myself before contacting Pelican, however, they managed to get me the whole kitchen package for the same cost as the quote I got for just two of the ovens I was looking to buy from a different company. The whole process from start to finish was very professional.

I would recommend Pelican, especially to independent schools with in-house catering like myself, not just for the equipment but also for support with the day-to-day running of the school catering department. Pelican is not only saving me money, they also help with my due diligence and make my accounting easier.



David Clayton, Catering Manager
Eaton House School,
London

”

“ We joined Pelican in 2008 to reduce our cost on both food and non-food purchases and currently trade with 9 suppliers on Pelican terms. I also use Central Billing as it is so much easier to pay all our suppliers and we get Cash Back on top of it. For this year we should receive around £900!

Pelican is constantly working with us to help us to get the best value. Recently Michelle, our Purchasing Adviser, undertook a price review of our top 20 product lines and found that we could save money on 7 of them. On one product only - rice - we saved £70 a month!



Janet Huby,
Catering Manager
Hill House School,
Doncaster

For over two decades Pelican has grown through customer recommendation

A few sample case studies.

Achieved a
**reduction of 12% on
gas bills from Calor**
by using Pelican.

Aldro School
Shackleford, Surrey

Received
**30% savings on
decorating materials**
with ICI paints.

Moulsford Prep School
Moulsford-on-Thames, Oxfordshire

Received
**30% savings on
hygiene bills from
PHS Washrooms.**

Pangbourne College
Pangbourne, Berkshire

Achieved
**19% savings on
groceries**
by using Pelican.

Orchard House School
London, W4

 **Visit our website for more examples**

www.pelicanbuying.co.uk

**We will work with you to help you
achieve your business goals**

About us ...

We understand that the lasting success of running in-house catering service, relies on the delivery of **consistent quality** of products, a good relationship with suppliers and of course **buying at the best possible price**. Pelican can help your school to achieve these goals.

With **over 21 years of experience** of delivering purchasing services, we understand the challenges that caterers face and we have the knowledge and expertise to help you. We are **totally impartial** and always **represent you**, the customer, not the supplier.

We see ourselves as your partner that you can call upon, working alongside you, helping you deliver **considerable cost savings** across all product categories and providing you with **on-going purchasing support and advice**.

With Pelican, **you remain in full control of any decision-making** and have **full flexibility** to choose which of Pelican's services or suppliers you wish to use.

Our main aim is to support you and help your in-house catering service to prosper.

Pelican has been providing purchasing services to **over 700 independent schools** as well as other organisations in **education, hospitality** and the private **healthcare** sector for over 21 years.

We manage purchasing requirements in accordance with professional practices and ensure that all purchasing is completed with due regard to EU purchasing law and the *Chartered Institute of Purchasing & Supply* (CIPS) guidelines.



Pelican are proud to support and promote the children's hospice service, Shooting Star CHASE.



www.cips.org

With 21 years' experience we have the knowledge and expertise to help you

“

Pelican was built on three fundamental values – to be professional, honest and open in everything we do.

The core of our business success is that we always put our customers' needs first.

Everybody in the Company shares these values and strives to exceed our customers' needs.



March Hancock, Chairman
Pelican

”

Our main aim is to help you run a successful in-house catering operation



We have over 21 years of experience in the marketplace



We offer impartial advice and represent you, the customer - not the supplier



We provide a bespoke and flexible service that meets your needs



We see ourselves as your partner, working alongside you

Call us on
01252 705222

Would you like to:

- ▶ Control rising supplier costs?
- ▶ Increase your school meals uptake?
- ▶ Spend less time managing your suppliers?
- ▶ Comply with the latest legislation?
- ▶ Create delicious and nutritious menus?
- ▶ Simplify the payment process of supplier invoices?

Pelican is here to help.



Delivering purchasing results.

Call Pelican on **01252 705 222**

or email us at **support@pelicanbuying.co.uk**

Connect with us on **[f](#) Facebook** and **[t](#) Twitter**

Visit us on the web at **www.pelicanbuying.co.uk**

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